

upool

O'Reilly
AUTO PARTS



HeadStart – Training Program

Staying Connected

Building Awareness

Developing Knowledge





HeadStart – Strong Foundations

1 **Fillers, Putties & Glazes**

2 **Primers & Clears**

3 **RAPTOR Part I**

4 **RAPTOR Part II**

5 **Premium Aerosols Part I**

6 **Custom Cans**





HeadStart – Process Development

1 RAPTOR: Alternative Uses

2 Specialty Fillers: Fiberglass Fillers

3 Specialty Fillers: Plastic Repair

4 Premium Aerosols Part II

5 Smart Repair

6 Fast: Fill & Prime



Module 6: Custom Filling Cans



Fillers



Clears and Primers



RAPTOR



Aerosols

Custom Cans



Custom Filling Cans



DRIVING SURFACE PERFECTION

Getting the most from your custom can machine



Custom Filling Cans



Why Sell U-POL Custom Cans

- Superior tip technology
- Wide uniform fan
- 100% compatible with U-POL 2K products
- “Like spray gun” results
- Similar range as Premium Aerosol offering
- Valuable customer expansion opportunity
- For Professional or DIY applications
- Develop customer base outside of traditional automotive industry.



Custom Filling Cans



Choosing the right machine for in store or end user usewhat's the volume

1 to 20 cans per week

- Best Choice = manual machine
- Perfect for offering to large body shops / dealerships
- Commercial
- Light Industrial



100 + per month

Automatic is a most suitable choice



Custom Filling Cans



Custom Filling Can application range and advantages

Professional body shop and DIY
Spot and SMART repairs
Small part and component painting
Cut-in / Jambing parts
Under hood
Municipal / Township / State fleets
Sign Companies installation touch up
Reduces masking time
Reduces material waste and clean up
Lower skilled operators can use



Custom Filling Cans



DRIVING SURFACE PERFECTION

Custom Can selection - what products can be filled



0851 Solvent Based
Acrylic enamel
Base Coat
Activated 2K (hot pot)
Solvent based cleaners



0852 Water Borne
VOC compliant water
borne base coats

Custom Filling Cans



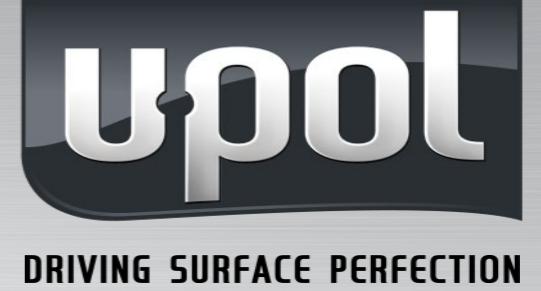
Proper set up of pneumatic machine is key for consistent function

Key take away points

- #1 Consideration – Inlet pressure.
120 - 135 psi = proper op pressure
110 – 120 = inconsistent filling, especially with thick products
100 – 120 = function and fill issues
Every 35' = 10-13 psi pressure drop
- #2 Clean, dry, oil free air, otherwise internal parts can foul. Use an inline disposable filter.
- #3 Do not open the door prematurely, interrupts fill cycle and can unseat filling cup disc



Custom Filling Cans



Proper set up of pneumatic machine is key for consistent function

Key take away points

- #4 Press down in the center of the cup when seating in aluminum cup.
- #5 If an aerosol cap is difficult to remove from the cup, place on a hard surface and press down



Custom Filling Cans



- Next slide covers the fill sequence for custom can application
- Typically 1K products – base coat or acrylic enamel
- Shows “art of the possible” when using custom cans



Custom Filling Cans



Application video with 0851
Custom Cans:

- 2K Primer application
- Acrylic enamel paint



Custom Filling Cans



Maintenance and trouble shooting

Filling machines are “low” maintenance but they are not “no” maintenance. Most common issues are associated with material build up in the machine:

#1 “Short cycling”

- Incorrect inlet pressure – 120 – 135 required
- Opening the door before filling cycle is complete.
- result can be partial fill, disk pops off

#2 Over filling reservoir cup

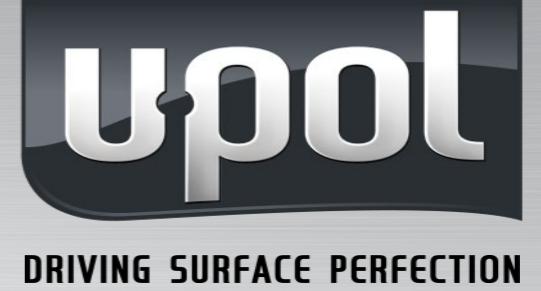
- causes paint spill

#3 Not cleaning and wiping up those spills

- fouls piston head
- prevents door from fully closing
- platform won't rotate or rise

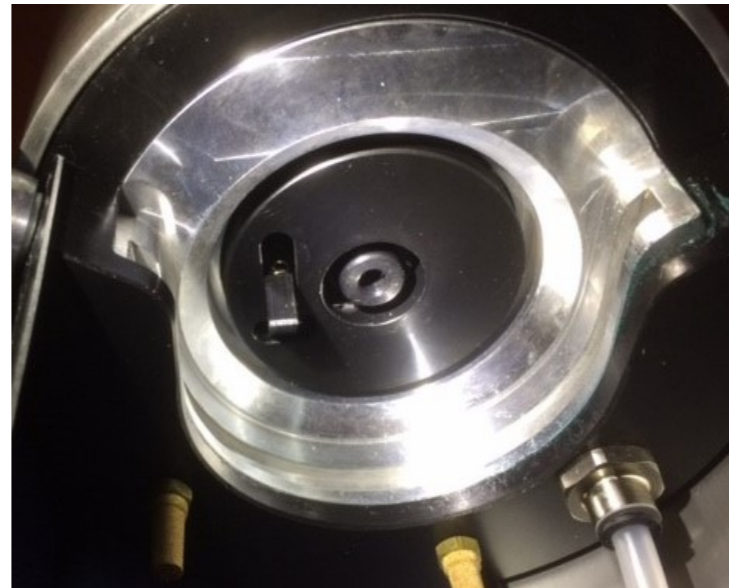


Custom Filling Cans



Maintenance and trouble shooting

#4 Keep piston head clean from paint build up for easy disc installation and seating



Poorly maintained piston head has paint build up in grooves, preventing proper disc seating



Custom Filling Cans



Custom Can / Filling Machine Summary

- Highly profitable
- Place with volume body shops
- Commercial / industrial application
- Professional results
- Easy to use
- Wide range of products can be filled
- Including 2K solvent and water borne paints
- Low maintenance

